

**PRICE QUOTATION**

**TO:** PSA LabTech, Inc.  
 Attention: Mike Bishop  
 2100 South Calhoun Road  
 New Berlin, WI 53045  
 Phone: 262-754-9800  
 E-Mail: info@psalab.com

**DATE:** November 15, 2011  
**PROJECT:** Laboratory Expansion  
**QUOTATION#:** 11M-PSA-1115-PQ6

- We propose to furnish, deliver and non-mechanical install materials in accordance with:

PSA Drawing #11M-PSA-1115-D6

Materials as Drawn	\$ 133,587.00
Estimated Freight	\$ 4,275.00
Non-Mechanical Installation	\$ 9,688.00
<b>Total – Materials Delivered and Non-Mechanically Installed</b>	<b>\$ 147,550.00</b>

**Notes, Clarifications & Qualifications:**

- Installation, if called for, includes all carpentry related work to install materials provided by PSA. Other trades such as HVAC, electrical, piping, plumbing and related are not included.

<b>FOB:</b>	Shipping Point	<b>DELIVERY:</b>	60 Days After Approvals
<b>ADDENDUM:</b>	None Received	<b>TAXES:</b>	Not Included
<b>WITHDRAW:</b>	Subject to Withdrawal After 30 Days	<b>BONDS:</b>	Available for Additional Cost

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| <ul style="list-style-type: none"> <li>• This bid is based on the furnishing of high quality furniture of standard construction and design, which is equal to or exceeds that specified unless otherwise noted. Construction details are shown in all of our current literature and catalogs.</li> <li>• If installation is called for, the following are excluded: setting and connection of all mechanical, electrical, plumbing, piping, HVAC connections, ventilating, fixtures, fittings, sinks, traps, blowers, ductwork, pipe and conduit unless otherwise noted. PSA LabTech, Inc. will provide factory trained carpentry labor only.</li> <li>• Cove base molding to match by others.</li> <li>• Elevator Service: It is understood that elevator or hoist services will be furnished, if required, at no additional cost to PSA LabTech, Inc.</li> <li>• Clerical errors subject to correction.</li> <li>• Waivers of Lien will not be used prior to payment.</li> </ul> | <ul style="list-style-type: none"> <li>• Blocking: All Wall Case and Floor Case Installations will require 2x6 Wood Blocking. Contact PSA for Section Drawing. Correct CL Location and Installation of Blocking to be by Others.</li> <li>• Changes shall be made on the basis signed change orders. No work shall begin until signed change orders are received by our office.</li> <li>• Orders are accepted by PSA LabTech, Inc. with the distinct understanding that once materials are in the process of manufacture the order cannot be canceled except at the purchaser's expense upon written consent of both parties.</li> <li>• TERMS: Net 30 Days from Invoice Date. 2.0% Finance Charge (24% APR) on Accounts Over 30 Days or the Maximum Allowable by Law.</li> <li>• Back charges will not be accepted by PSA LabTech, Inc. without written approval.</li> <li>• Buyer shall indemnify Seller for all collection expenses, including reasonable attorneys' fees and court costs incurred by Seller.</li> </ul> |
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Sincerely,

Accepted on Behalf of PSA LabTech, Inc. by

PSA

Signature & Date  
Owner

PO#